
FOCUS
Your goal is within reach.
See it through.

Manage your finances.
Focus on your future.

Fueled by undying passion, inspired by a commitment to mastering a craft and showcasing it on the world's greatest stages—you've made it from the playground to the pros. Now it's time to develop a strategy for making the most of the opportunities you've earned. We aim to turn your early success into financial independence, today, tomorrow, and beyond.

AVERAGE ANNUAL PLAYER SALARY[1]

$8.3M
NBA PLAYER

$4.3M
MLB PLAYER

$3.2M
NFL PLAYER

$2.6M
NHL PLAYER

Your journey from early success to lasting wealth.

DRAW UP A GAME PLAN.

Planning ahead is essential to reaching the financial goals you've set for yourself—and to maintaining your focus through each stage of your career and beyond.

PRESERVE YOUR WEALTH.

Take steps now to preserve and enhance your wealth to support and sustain you, your family, and your lifestyle —for a lifetime.

PROTECT YOUR ASSETS.

Work with Focus' team of professionals dedicated to developing and implementing financial strategies aimed at protecting your assets from depletion and risk.

MINIMIZE TAXES.

Entrust Focus' team of tax experts to navigate complex tax and estate laws on your behalf, helping you keep more of what you earn.

SUSTAIN YOUR WEALTH.

Take comfort in knowing that you are backed by a deep bench of experts well-versed in the financial intricacies of professional athletics, and committed to helping you build, maintain, and preserve what you've built.

Please see important disclosures at the end of this presentation.

Stats tell the story

WHAT $1 MILLION REALLY LOOKS LIKE

What you think you might have

SIGNING BONUS	**$1,000,000**
DEDUCTIONS	
Federal Tax (37%)	$370,000
Medicare Total	$21,700
Medicare (1.45%)	$14,500
Medicare (0.9% tax on earnings $200k+)	$7,200
Social Security (6.2% on first $184,500)	$11,439
Average Resident State Tax (6.0%)	$60,000
Agent Fees (4%)	$40,000
TOTAL DEDUCTIONS	**$503,139**
TAKE HOME PAY	**$496,861**

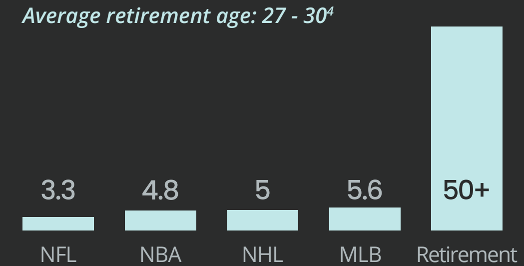
49% Actual Earnings After Deduction

AVERAGE AMERICAN'S ANNUAL HOUSEHOLD EXPENSES[2]

$78,540

AVERAGE CAREER LENGTH IN YEARS[3]

Average retirement age: 27 - 30[4]



Preserving your wealth in ways that support you, your wealth, your legacy.

Clients' investment portfolios feed their net worth and are the engines that drive their long-term financial wellness. With that in mind, we aim to maximize players' net worth while mitigating potential risks. As your trusted partner and advocate, our primary focus is developing your financial and career success into sustainable wealth you can enjoy for a lifetime.

EARLY CAREER

- Cash Flow Management and Budgeting
- Wealth Protection/Preservation
- Education

MID-TO-LATE CAREER

- Net Worth Development
- Bill Pay/Mail/Business Management Team Setup
- Banking Team Setup & Coordination
- Philanthropic Planning/ Maximizing Impact of Charitable Giving
- Retirement Planning
- Tax Planning/Tax Return Prep
- Establish Investment Strategies
- Coordination: Team Concierge, Lending, Asset Acquisition Planning, Legal

POST-PLAYING CAREER

- Wealth Transfer Strategies/Family Legacy
- Private Deal Analysis
- Mentoring/Counseling for Next Career Phase Transition
- Career Transition Advocacy
- Income Development Opportunities
- Contract Review and Decision Support
- Next Gen Education

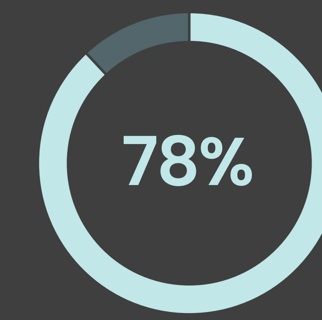
You have lofty ambitions and high expectations for yourself—and the inner drive to achieve everything you've set out to do.

We can assist you in accumulating and preserving the hard-earned wealth that comes from a highly successful career. Let's get to work on a winning game plan for your financial future.

To learn more, visit focuspartners.com.

Some of the services listed above pertain to working with your external advisors and may not apply to your individual situation. Our team does not provide insurance or legal advice.

PRESERVE WEALTH[5]



Percentage of retired athletes who are experiencing financial hardship.

Within 12 years of retirement, 1 out of 6 NFL players are bankrupt.

PROTECT ASSETS[6]

60–80%

Divorce rate among professional athletes is 60–80% versus 50% for the U.S. public.

FOCUS

Even the greats rely on their teammates.

Our team is comprised of a deep bench of advisors with varying degrees and types of experience—some professional athletes themselves. Our purpose is to provide professional athletes with disciplined and holistic wealth management that optimizes their assets, prioritizes stability, and empowers them with financial confidence through all seasons of their financial journey.

JACK NEWMAN
Senior Wealth Advisor

- Trusted advisor for top NBA athletes and their families for nearly 10 years
- Expertise in investment and financial planning strategies unique to athletes both during- and post-career
- Extensive experience with a passion for guiding athletes toward achieving their charitable goals with intentional impact
- Former NCAA and National Racquetball Champion; consistently ranked top eight in the world professionally Inducted into the Illinois Racquetball Hall of Fame in 2016.

CRAIG S. JONES, MBA, JD
Senior Wealth Advisor
Sports and Entertainment

- Broad and dynamic background in finance, tax, and strategic planning
- Expertise and experience managing the wealth of active and retired professional athletes, particularly in the NFL and NBA
- Strategic wealth management services and sophisticated strategies to enhance and preserve individual and family net worth
- Granted the Certified Private Wealth Advisor® designation in 2010

IAN BARCLAY, CPA/PFS
Managing Director
Senior Wealth Advisor
Sports and Entertainment

- Experience counseling active and professional athletes
- Particular expertise in counseling current and retired athletes and executives in the areas of international tax and cross-border financial considerations
- Comprehensive wealth management and financial advisory services for high-net-worth individuals and families throughout the U.S. and the world
- Awarded the Personal Financial Specialist designation in 1994

NINA MITCHELL
Senior Wealth Advisor
Sports and Entertainment

- Expertise in investment advisory, financial planning, tax, and family office services
- Advises on the complex financial lives of business owners, executives, and professional athletes
- Speaker, writer, and contributor for women's financial advocacy
- Prior executive experience at specialized sports management companies

BILLY BLASE, MBA, CHFC®
Senior Wealth Advisor

- Former D1 (Yale) & pro ice hockey goaltender turned financial professional
- Wall Street experience working previously for Deutsche Bank, Merrill Lynch, and Citibank as a Sr. Vice President Wealth Advisor
- Provides concierge services & holistic financial advice to help clients execute on their unique personal goals
- Licenses: Series 7 & 66
- Designations: Chartered Financial Consultant (ChFC®) & Dual Post-Graduate Degrees (MA, MBA)

FRANK MENTONE, CFA®
Senior Wealth Advisor

- Approved by the NFL Players Association as an advisor for players
- Leverages his education and CFA® charter to provide clients with holistic financial services
- Over a decade of experience in wealth management and private banking
- Partners with advisors across the U.S. to build portfolios and allocate assets for clients
- Member of the Miami CFA® Institute

DOMINIC DINA, CFP®
Wealth Advisor

- Brings a strong foundation in dynamic financial planning, budgeting, and cash flow strategy
- Works with professional athletes to develop disciplined financial habits, helping them manage fluctuating income, control spending, and plan for long-term financial stability
- Focused on thoughtful allocation, tax awareness, and sustainable wealth-building strategies, with advanced training in financial projections and modeling to support informed decision-making
- Earned the CERTIFIED FINANCIAL PLANNER™ (CFP®) designation in 2023

MARVIN DAVIES IV, CFP®
Associate Wealth Advisor

- Former Division I football player at The Ohio State University
- Focuses on financial planning, budgeting, and cash flow management for collegiate and early-career professional athletes
- Helps athletes build disciplined financial habits around income management, spending, and long-term planning
- Educates athletes on financial decision-making related to NIL opportunities, including how to manage and allocate their initial earnings
- Earned the CERTIFIED FINANCIAL PLANNER™ (CFP®) designation in 2025

[1] https://www.statista.com/statistics/675120/average-sports-salaries-by-league/?srsltid=AfmBOoqZLMHqZH6-BF48v41gUtg6OGUAQHN0z0yCMMDRl0rjjTF1TmlB
[2] https://www.ramseysolutions.com/budgeting/american-average-monthly-expenses?srsltid=AfmBOoo_pkwUUOEjTwAJBLEc8_XXQBmS_8cjLiFVllckVu6eolsUdKZF
[3] Source: https://www.rbcwealthmanagement.com/en-us/insights/professional-athletes-need-a-retirement-game-plan
[4] Source: https://blog.propelpros.com/ball-dont-lie-the-short-window-of-pro-sports-and-the-search-for-what-comes-next
[5] https://www.theplayerscompany.co/blog/how-many-athletes-go-broke/
[6] https://www.justia.com/sports-law/divorce-and-family-law-issues-for-professional-athletes/

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